



**FOR IMMEDIATE RELEASE**

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**AgencyPort Announces Significant Upgrades to Leading Products**  
*New AgencyPortal and AgencyConnect versions include  
quick quote, data correction and interview features.*

**BOSTON, MA – June 19, 2008** – AgencyPort Insurance Services, a leading provider of web-based solutions designed specifically for property and casualty insurers, today announced the release of enhanced versions of its two leading products: AgencyPortal v.3.7 and AgencyConnect v.3.0. Bold new features in both products dramatically improve the quality, performance, and usability of the real-time solutions that AgencyPort provides for carriers and their agents.

New **AgencyPortal 3.7** features include:

- **AP QuickQuote.** This 3.7 feature is designed to make it simple for agents to generate online quotes fast—whether uploading policy data from an agency management system or keying it in at a carrier’s site. AP QuickQuote leverages all of AgencyPortal’s features including a simple, easy-to-use web experience and rules technology to provide a full featured AP QuickQuote application. Used with AgencyConnect, it provides the best “straight-to-quote” upload experience in the industry. Other AP QuickQuote characteristics include the ability to save and copy quotes, run underwriting rules, provide quote letters and other documentation, interface with company and third party data sources and allow underwriters a view of submissions.
- **Data Correction.** AgencyPortal 3.7 comes with a new, built-in Transaction Validation engine and Data Correction capability. With this powerful new technology, carriers can give agents a much more streamlined new business bridging experience. AgencyPortal can examine inbound uploaded policies to validate the data and identify where data issues are in real time. Data Correction routines, which are all expressed within Carrier configurable AgencyPort Product Definition, can then be run to correct invalid or missing data values. For example, this helps correct mismatched policy values by rounding up (or down) to find the best match or substitute missing values.
- **User Preferences/Defaults Support.** With 3.7, agents can now create User Preferences that can be applied to new work items and uploaded policies. Users can save away values from a work

item and use them later as defaults when pre-filling data. These defaults can also be used during a policy upload when Data Corrections has not addressed all of the data issues.

New **AgencyConnect 3.0** features include:

- **Data Correction.** Leveraging the same powerful technology applied in AgencyPortal 3.7, carriers using AgencyConnect 3.0 now have the ability to validate incoming policy information—identifying where data issues are in real time. Additionally, carriers can configure Data Correction routines to make corrections to invalid or missing policy information.
- **Interview.** While the ability to validate and correct policy information is powerful, sometimes it isn't enough. Often an agent needs to reconcile gaps in policy information before that policy can be sent to its ultimate destination. To address this need, AgencyPort has developed Interview—a web-based application that presents agents with a succinct overview of data gaps and guides them through the issues to make selections quickly and efficiently.

“These and other product enhancements are the result of extensive and ongoing research,” says Eric Harnden, Chief Technology Officer at AgencyPort. “Agent/Company workflow and efficiency are at the core of every technology decision we make at AgencyPort. We continually ask agents and underwriters what they need; we come back to them with ideas; and together we test drive the products over and over until we get it right. In the end, it means we bring to market solutions that work in the real world.”

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*AgencyPort ([www.agencyport.com](http://www.agencyport.com)) is the leading provider of web-based solutions designed specifically for property and casualty insurers. Our agency portal and interface products make it easy for agents to transact business, enhance the underwriting process and extend the life of carrier's existing policy administration systems. The result is a significant increase in process efficiency for both carriers and agents. The company was founded in 2000 and is headquartered in Boston, MA.*